

RFP Number: T24/04/24

RFP description: ADVISORY SERVICES FOR THE DEVELOPMENT OF A DETAILED BUSINESS CASE FOR THE NKOMAZI SPECIAL ECONOMIC ZONE (SEZ)

Question and Answers Version 1

No.	Question	Type	Answer
1	Is it correct to assume that the client has completed the project Initiation Report and Concept Report, and will share with the service provider to address SOW 3.1.1 to SOW 3.1.3)?	Technical	The preliminary work in place will be shared with the preferred bidder.
2	Has any work been to establish the client's identified options, and will that be shared with the service provider as a starting point for the analysis?	Technical	The service provider is expected to come up with the options that were considered during the development of the proposal and describe them. The Options analysis is used to assess and compare the identified options.
3	Has a feasibility study been done for the project, and will we be able to use its outputs to develop the requested model?	Technical	The feasibility study has not been done.
4	Is the required model a basic financial model as per Pg 4 of BFI Special Window Guidelines (Link); or the detailed Bankable financial model (as outlined on Pg 7 of BFI Special Window Guidelines)?	Technical	The service provider is expected to develop a detailed Financial Model and a Budget Statement. Preliminary information will be shared with the preferred bidder, based on what is available
5	Will the service provider solicit the plans from the client and repackage for the BFI submission, or does the client require the service provider to develop the procurement and implementation plans as part of the project?	Technical	The service provider is expected to to develop a procurement plan and implementation plan that is associated with the proposal.
6	It is our understanding that the service provider is only required to review the client's existing documents (i.e., Legal & technical diligence, health and Safety Plans), document the evidence of their existence, and highlight identified gaps in this section of the BFI proposal. Can you confirm that this is the correct understanding of your requirements?	Technical	Yes, the service provider is expected to prepare the Institutional Arrangement and operational readiness section of the project.
7	Please advise if the service provider would need to develop the entire Pre- Feasibility report and then summarise into the 20-Page BFI submission?	Technical	Yes
8	Is the client amenable to increasing the project duration as development of a bankable financial model is not feasible in 3 months.	Technical	Yes, the client is amenable to increasing the project duration to 8 months for the actual deliverables
Rewording	The bidder must submit a detailed project plan, which will compliment and align with the above proposed methodology The plan needs to align with the project duration of a maximum of Three (3) months from date of appointment. The project plan is to be in a form of a High-Level Work Breakdown Structure (WBS) and timeframes in a Gantt Chart format.	Administration	The bidder must submit a detailed project plan, which will compliment and align with the above proposed methodology The plan needs to align with the project duration of a maximum of Eight (8) months from date of appointment. The project plan is to be in a form of a High-Level Work Breakdown Structure (WBS) and timeframes in a Gantt Chart format.