

Tender Number: T15/03/23

Tender description: REQUEST FOR PROPOSAL TO DEVELOP AN OPERATIONS RESIZING PLAN FOR COLIBRI AND GLODINA

Question and Answers version 1

No.	Question	Type	Answer
1	<p>As part of the operational study, assess the implications of 2 distinct scenarios: 1. continuing to operate two separate facilities; and 2. collapsing the business into one facility.</p> <p>Does the term "collapse" in paragraph 3 of the RFP mean either (a) a relocation only so each of the Colibri and Glodina businesses remain to be operated separately but from one premises/facility, or (b) the Colibri and Glodina businesses are to be merged into one entity with one entity to be operated from one facility.</p>	Technical	The appointed bidder need to assess this as part of the operational study and propose the most viable option.
2	<p>Envisaged plant layout – (aligned to the recommendation / proposed option);</p> <p>Will our team be allowed to conduct site visits?</p>	Technical	Yes, the appointed bidder will be allowed to conduct site visits.
3	<p>Detailed cost and savings analysis;</p> <p>Financial Implications; Is all the economic data available to determine market size in the different geographies or must the bidder research this?</p>	Technical	Yes, the information will be made available to the appointed bidder.
4	<p>Envisaged plant layout – (aligned to the recommendation / proposed option);</p> <p>Will we be able to freely engage with staff at each site or are they not aware that this exercise is being conducted and we will be restricted to senior leadership only.</p>	Technical	The appointed bidder will have initial discussions with senior management only and they will in return decide on the staff involvement.
5	<p>For the Condition of plant & equipment and usage aspect.</p> <p>How much of maintenance and other relevant information is available? Will assumptions need to be made in the absence of the data.</p>	Technical	Information is available on the condition of plant and equipment usage.
6	<p>Detailed cost and savings analysis; Financial Implications;</p> <p>We will require financial information and non-financial information such as equipment lists, records of maintenance, production data, quality data, supplier data and inventory data. Is this all available electronically in an excel spreadsheet as a minimum or will data need to be captured from paper documents for analysis.</p>	Technical	The mentioned information is available in an electronic format and will be shared with the appointed bidder.
7	<p>Skills Assessment: How detailed must the skills assessment be?</p>	Technical	The appointed bidder must provide detailed skills and competencies required to achieve the bidders proposed solution.
8	<p>Envisaged plant layout – (aligned to the recommendation / proposed option); How detailed must this be?</p>	Technical	The envisaged plant layout must be detailed to ensure alignment to the bidders proposed option for implementation.
9	<p>Timing (aligned to the recommendation / proposed option: taking into consideration, among other things - minimising business interruptions; equipment relocation; installation and commissioning of equipment, etc); How detailed must the engineering design around the plant be?</p>	Technical	The engineering design around the plant must be detailed to ensure alignment to the bidders proposed option for implementation.
10	<p>Skills Assessment; Is the environment unionised?</p>	Technical	The environment is unionised