



**T31/07/22**

**REQUEST FOR PROPOSAL FOR THE  
PROVISIONING OF PHYSICAL  
SECURITY (GUARDING) SERVICES AT  
IDC HEAD OFFICE AND AT ALL IDC AD-  
HOC SITES ACROSS SOUTH AFRICA**

**COMPULSORY BRIEFING SESSION  
WILL BE HELD AS FOLLOWS:**

**DATE:** 27 JULY 2022  
**TIME:** 10H00 AM  
**VENUE:** IDC HEAD OFFICE, 19 FREDMAN DRIVE,  
SANDTON AT THE AUDITORIUM

**BID CLOSING DATE:  
05 AUGUST 2022 AT 12:00 NOON**

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**SECTION 1: GENERAL CONDITIONS OF BID**

## 1. Proprietary Information

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Industrial Development Corporation of SA Ltd (IDC) considers this Request for Proposal (RFP) and all related information, either written or verbal, which is provided to the respondent, to be proprietary to IDC. It shall be kept confidential by the respondent and its officers, employees, agents, and representatives. The respondent shall not disclose, publish, or advertise this RFP or related information to any third party without the prior written consent of IDC.

## 2. Enquiries

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- 2.1 All communication and attempts to solicit information of any kind relative to this RFP should be channelled **in writing** to:

Name:	<u>Mr Brian Dlamini</u>
Telephone Number:	<u>+27 11 269 3181</u>
Email address:	<u><a href="mailto:briandl@idc.co.za">briandl@idc.co.za</a></u>

- 2.2 Enquiries in relation to this RFP will not be entertained after **16h00 pm on 29 July 2022**.
- 2.3 The enquiries will be consolidated, and IDC will issue one response and such response will be posted, within two days after the last day of enquiries, onto the IDC website ([www.idc.co.za](http://www.idc.co.za)) under tenders i.e., next to the same RFP document.
- 2.4 The IDC may respond to any enquiry in its absolute discretion and the bidder acknowledges that it will have no claim against the IDC on the basis that its bid was disadvantaged by lack of information, or inability to resolve ambiguities.

## 3. Bid Validity Period

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Responses to this RFP received from bidders will be valid for a period of **120** days counted from the bid closing date.

## 4. Instructions on submission of Bids

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- 4.1 Bids should be submitted in duplicate (2 hard copies) and one electronic copy (on CD/Flash drive) in PDF format all bound in a sealed envelope endorsed, **T31/07/22: Request for Proposal for the Provisioning of Physical Security (Guarding) Services at IDC Head Office and IDC Ad-Hoc Sites**. The sealed envelope must be placed in the bid box at the Main Reception area of the IDC Building, 19 Fredman Drive Sandton by no later than 12:00 noon on **Friday, 5 August 2022**.
- 4.2 Bids must be submitted in the prescribed response format, herein reflected as Response Format.
- 4.3 The bid closing date, bidder name and the return address must also be endorsed on the envelope.
- 4.4 If a courier service company is being used for delivery of the bid response, the bid description must be endorsed on the delivery note/courier packaging and the courier must ensure that documents are placed / deposited into the bid box. **The IDC will not**

**be held responsible for any delays where bid documents are handed to the IDC Receptionist.**

- 4.5 No bid response received by telegram, telex, email, facsimile or similar medium will be considered.
- 4.6 Where a bid response is not in the bid box at the time of the bid closing, such a bid document will be regarded as a late bid. **It is the IDC's policy not to consider late bids for tender evaluation.**
- 4.7 Amended bids may be sent in an envelope marked "Amendment to bid" and should be placed in the bid box before the closing time.

## **5. Preparation of Bid Response**

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- 5.1 All the documentation submitted in response to this RFP must be in English.
- 5.2 The bidder is responsible for all the costs that it shall incur related to the preparation and submission of the bid document.
- 5.3 Bids submitted by bidders which are or are comprised of companies must be signed by a person or persons duly authorised thereto by a resolution of the applicable Board of Directors, a copy of which Resolution, duly certified, must be submitted with the bid.
- 5.4 The bidder should check the numbers of the pages of its bid to satisfy itself that none are missing or duplicated. No liability will be accepted by IDC regarding anything arising from the fact that pages of a bid are missing or duplicated.
- 5.5 Bidder's tax affairs with SARS must be in order (tax compliant status) and bidders must provide written confirmation to this effect as part of their tender response.

## **6. Supplier Performance Management**

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Supplier Performance Management is viewed by the IDC as a critical component in ensuring value for money acquisition and good supplier relations between the IDC and all its suppliers.

The successful bidder shall upon receipt of written notification of an award, be required to conclude a Service Level Agreement (SLA) with the IDC, which will form an integral part of the supply agreement. The SLA will serve as a tool to measure, monitor, and assess the supplier performance and ensure effective delivery of service, quality and value-add to IDC's business.

Successful bidders will be required to comply with the above condition and provide a scorecard on how their product / service offering is being measured to achieve the objectives of this condition.

## **7. Enterprise and Supplier Development**

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The IDC promotes enterprise development. In this regard, successful bidders may be required to mentor SMMEs and/ or Youth-Owned businesses. The implications of such arrangement will be subject to negotiations between the IDC and the successful bidder.

## 8. IDC's Rights

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- 8.1 The IDC is entitled to amend any bid condition, bid validity period, RFP specification, or extend the bid closing date, all before the bid closing date. All bidders, to whom the RFP documents have been issued and where the IDC have record of such bidders, may be advised in writing of such amendments in good time and any such changes will also be posted on the IDC's website under the relevant tender information. All prospective bidders should therefore ensure that they visit the website regularly and before they submit their bid response to ensure that they are kept updated on any amendments in this regard.
- 8.2 The IDC reserves the right not to accept the lowest priced bid or any bid in part or in whole. It normally awards the contract to the bidder who proves to be fully capable of handling the contract and whose bid is functionally acceptable and/or financially advantageous to the IDC.
- 8.3 The IDC reserves the right to award this bid as a whole or in part.
- 8.4 The IDC reserves the right to conduct site visits at bidder's corporate offices and / or at client sites if so required.
- 8.5 The IDC reserves the right to consider the guidelines and prescribed hourly remuneration rates for consultants as provided in the **National Treasury Instruction 02 of 2016/2017: Cost Containment Measures**, where relevant.
- 8.6 The IDC reserves the right to request all relevant information, agreements, and other documents to verify information supplied in the bid response. The bidder hereby gives consent to the IDC to conduct background checks, including FICA verification, on the bidding entity and any of its directors / trustees / shareholders / members.
- 8.7 The IDC reserves the right, at its sole discretion, to appoint any number of vendors to be part of this panel of service providers, if applicable (i.e., where a panel is considered).
- 8.8 The IDC reserves the right of final decision on the interpretation of its tender requirements and responses thereto.

## 9. Undertakings by the Bidder

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- 9.1 By submitting a bid in response to the RFP, the bidder will be taken to offer to render all or any of the services described in the bid response submitted by it to the IDC on the terms and conditions and in accordance with the specifications stipulated in this RFP document.
- 9.2 The bidder shall prepare for a possible presentation/site inspection should IDC require such and the bidder will be required to make such presentation within five (5) days from the date the bidder is notified of the presentation. Such presentation may include a practical demonstration of products or services as called for in this RFP.
- 9.3 The bidder agrees that the offer contained in its bid shall remain binding upon him/her and receptive for acceptance by the IDC during the bid validity period indicated in this RFP and its acceptance shall be subject to the terms and conditions contained in this RFP document read with the bid.
- 9.4 The bidder furthermore confirms that he/she has satisfied himself/herself as to the correctness and validity of his/her bid response; that the price(s) and rate(s) quoted cover all the work/item(s) specified in the bid response documents; and that the price(s)

and rate(s) cover all his/her obligations under a resulting contract for the services contemplated in this RFP; and that he/she accepts that any mistakes regarding price(s) and calculations will be at his/her risk.

- 9.5** The successful bidder accepts full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on him/her under the supply agreement and SLA to be concluded with IDC, as the principal(s) liable for the due fulfilment of such contract.
- 9.6** The bidder accepts that all costs incurred in the preparation, presentation and demonstration of the solution offered by it shall be for the account of the bidder. All supporting documentation and manuals submitted with its bid will become IDC property unless otherwise stated by the bidder/s at the time of submission.

## **10. Reasons for disqualification**

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- 10.1** The IDC reserves the right to disqualify any bidder which does any one or more of the following, and such disqualification may take place without prior notice to the offending bidder, however the bidder will be notified in writing of such disqualification:
- 10.1.1 bidders who do not submit a printed valid Tax Clearance Certificate and / or proof of application of such as endorsed by SARS on the closing date and time of the bid submission and / or failure to provide the IDC with its SARS issued Tax Verification PIN code giving access to the IDC to electronically verify tax compliance;
- 10.1.2 bidders who submit incomplete information and documentation according to the requirements of this RFP document;
- 10.1.3 bidders who submit information that is fraudulent, factually untrue, or inaccurate information;
- 10.1.4 bidders who receive information not available to other potential bidders through fraudulent means;
- 10.1.5 bidders who do not comply with any of the **mandatory requirements** as stipulated in the RFP document;
- 10.1.6 bidders who fail to comply with FICA and POPIA requirements as listed herein.

## **11. Local Production and Local Content**

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The IDC promotes Local Production and Local Content. In the case of designated sectors, only locally produced goods, services or works or locally manufactured goods, with a stipulated minimum threshold for local content will be considered. IDC reserves the right at its sole discretion to set minimum thresholds for sectors which may not have been declared as designated sectors by the **dtic** in an effort to stimulate local production and content where relevant.

Bidders are required to assess their product and /or service offering against the designated sector lists as published by the Department of Trade and Industry (the **dti**) and to ensure full compliance with the minimum local content threshold, if relevant, before submitting its response to this tender. The **dtic's** latest list of designated sectors can be accessed on: <http://www.thedtic.gov.za/sectors-and-services-2/industrial-development/industrial-procurement/> and the National Treasury latest instruction notes can be accessed on <http://ocpo.treasury.gov.za/Pages/default.aspx>. In the event of any conflict between **dtic** and National Treasury on specified local content minimum



thresholds, the IDC reserves the right to apply the most relevant during the adjudication of this RFP. The inclusion of minimum local content thresholds is therefore included in this RFP by reference to the relevant websites listed herein, for products listed (where applicable). For Local Content requirements, it will be required that only locally produced or manufactured goods, with a stipulated minimum threshold for local content will be considered.

## 12. Returnable Schedules

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Bidders shall submit their bid responses in accordance with the returnable schedules specified below (each schedule must be clearly marked):

**12.1 Cover Page:** (the cover page must clearly indicate the RFP reference number, bid description and the bidder's name)

**12.2 Schedule 1:**

12.2.1 Executive Summary (explaining how you understand the requirements of this RFP and the summary of your proposed solution)

12.2.2 Annexure 1 of this RFP document (duly completed and signed)

**12.3 Schedule 2**

12.3.1 Valid Tax Clearance Certificate(s) (TCC) and / or proof of application as endorsed by SARS and / or SARS issued tax verification pin code;

12.3.2 Originally certified copies of bidder's CIPC company registration documents listing all members with percentages, in case of a CC.

12.3.3 Copy of Board Resolution, duly certified;

12.3.4 Originally certified copy of ID document for the Company Representative

12.3.5 Annexure 2 of this RFP document (duly completed and signed);

12.3.6 Annexure 3 of this RFP document (duly completed and signed);

12.3.7 Annexure 4 of this RFP document (duly completed and signed);

12.3.8 Response to Annexure 6: BEE Commitment Plan

12.3.9 Bidders must submit a B-BBEE verification certificate indicating the contribution level of the bidding entity. For Exempted Micro Enterprises (EME) with an annual revenue of less than R10 million and Qualifying Small Enterprises (QSE) with an annual revenue of between R10 million and R50 million per annum, a sworn affidavit confirming the annual total revenue and level of black ownership may be submitted. Any misrepresentation in terms of the declaration constitutes a criminal offence as set out in the B-BBEE Act as amended.

**Note: If a bidder is a Consortium, Joint Venture or Prime Contractor with Subcontractor(s), the documents listed above must be submitted for each Consortium/ JV member or Prime Contractor and Subcontractor(s).**

12.3.10 Annexure 7 of this RFP document (duly responded to)

12.3.11 Annexure 8 of this RFP document (duly completed and signed, **if applicable**);

12.3.12 Annexure 9 of this RFP document (duly completed and signed);

12.3.13 Statement of Financial Position of the Bidder and Sub-Contractor **if applicable**: Latest Audited Financial Statements (where applicable in terms of the Company's Act) and/or independently reviewed financial statements and/or Cashflow Budget

for new entities with no financial records. In addition to the above, bidders are also required to complete Annexure 10 - financial due-diligence questionnaire attached herein.

12.3.14 Annexure 11 of this RFP document (duly completed and signed with originally certified documentation);

12.3.15 Copy of Joint Venture/ Consortium/ Subcontracting Agreement duly signed by all parties (if applicable)

**12.4 Schedule 3:**

12.4.1 Response to Section 2 of this document, in line with the format indicated in this RFP document.

12.4.2 Annexure 5 of this RFP document, duly completed and signed

**12.5 Schedule 4:** Price Proposal (response to Section 3 of this RFP document) (*Must be submitted as a separate file/document marked Schedule 4: Price Proposal*)

### 13. Evaluation Criteria and Weightings

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Bids shall be evaluated in terms of the following process:

**13.1 Phase 1: Initial Screening Process:** During this phase, bid responses will be reviewed for purposes of assessing compliance with RFP requirements including the general bid conditions and also the Specific Conditions of Bid, which requirements include the following:

- Submission of a printed valid Tax Clearance Certificate as referenced in 12.3.1 above
- Submission of Company Registration Forms as referenced 12.3.2 above
- Submission of ID copy for the Company Representative as referenced in 12.3.4 above
- BEE Status Certification as referenced in 12.3.11 above
- Completion of all Standard Bidding Documents and other requirements, as reflected in this RFP, which covers the following:
  - Section 2: Statement of compliance with the Functional Evaluation Criteria for this RFP
  - Section 3: Cost Proposal and Price Declaration Form
  - Annexure 1: Acceptance of Bid Conditions
  - Annexure 2: Tax Compliance Requirements
  - Annexure 3: Bidder's Disclosure
  - Annexure 4: Shareholders' Information/ Group Structure
  - Annexure 5: Bidders Experience & Project Team
  - Annexure 6: BEE Commitment Plan
  - Annexure 7: Disclosure Statement
  - Annexure 8: Local Content Declaration (If Relevant)

- Annexure 9: Privacy & Protection of Personal Information Act 4 of 2013 Requirements
- Annexure 10: Financial Due Diligence Questionnaire
- Annexure 11: FICA Requirements

Failure to comply with the requirements assessed in Phase 1 (compliance), may lead to disqualification of bids.

### 13.2 Phase 2: Technical/ Functionality Evaluation

Bid responses will be evaluated in accordance with the Functional criteria as follows:

#### 13.2.1 Other Functional/ Technical Requirements

With regards to the other Functional Requirements, the following criteria (set out in more detail in section 2 of this RFP document) and the associated weightings will be applicable:

ELEMENTS		WEIGHT
1	Bidder's relevant experience	40
2	Guard management	10
3	Proposal in case of emergencies	10
4	Deployment plan (site take over)	10
5	Physical site inspection	30
<b>TOTAL</b>		<b>100</b>

**Note: Bidders who score 49 points out of 70 points (70%) or more on the paper evaluation i.e., elements 1 to 5) in total for the functional/technical requirements, will come into consideration for the physical site inspection. The IDC however reserves the right to shortlist for site inspections only the top five (5) highest scoring technical proposals at IDC's sole discretion.**

**All bids that fail to achieve the minimum overall qualifying score of 70% on functional/technical requirements, including the site inspection, will not be considered for further Price and BEE evaluation.**

### 13.3 Phase 3: Preference Point System

All bids that achieve the minimum qualifying score for Functionality (acceptable bids) will be evaluated further in terms of the preference point system, as follows:

CRITERIA	POINTS
Price	90
B-BBEE	10
<b>TOTAL</b>	<b>100 points</b>

## **14. Promotion of Emerging Black owned Service Providers**

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It is the IDC's objective to promote transformation across all industries and/ or sectors of the South African economy and as such, bidders are encouraged to partner with a black owned entity (being 50%+1 black owned and controlled). Such partnership may include the formation of a Joint Venture and/ or subcontracting agreement etc., where a portion of the work under this tender would be undertaken by black owned entities. To give effect to this requirement, bidders are required to submit a partnership / subcontracting proposal detailing the portion of work to be outsourced, level of involvement of the black owned partner and where relevant, submit a consolidated B-BBEE scorecard in-line with the provisions of the PPPFA Regulations which will be considered as part of the B-BBEE scoring listed in 13.3.

**SECTION 2: FUNCTIONAL REQUIREMENTS SPECIFICATION**

## **SECTION 2: FUNCTIONAL REQUIREMENTS SPECIFICATION**

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### **1. Special instructions to bidders**

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- 1.1** Should a bidder have reason to believe that the Functional Requirements are not open/fair and/or are written for a particular service provider; the bidder must notify IDC Procurement within five (5) days after publication of the RFP.
- 1.2** Bidders shall provide full and accurate answers to the questions posed in this RFP document, and, where required explicitly state either “Comply/Not Comply” regarding compliance with the requirements. Bidders **must** substantiate their response to all questions, including full details on how their proposal/solution will address specific functional/ technical requirements; failure to substantiate may lead to the bidder being disqualified. All documents as indicated must be supplied as part of the bid response.
- 1.3** Failure to comply with Mandatory Requirements may lead to the bidder being disqualified.

### **2. Background Information**

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The Industrial Development Corporation of South Africa (IDC) is, in view of the nature of its mandate, vision and mission, exposed to security risks, threats and vulnerabilities. These contingencies and vulnerabilities on the premises or offices of the IDC necessitate a security structure responsible for safeguarding of human lives (staff, visitors) and company's property, IDC assets, personal belongings, and information.

The IDC wishes to appoint a capable security company to provide a 24-hour guarding services, 7 days a week, at the IDC Head Office, 19 Fredman Drive, Sandown, Sandton and at all IDC Ad-Hoc sites across South Africa

### **3. IDC Head Office - Scope of Work**

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The appointed bidder will be required to provide guarding services to the IDC Head Office.

- 3.1** The following duties must be performed by the security officers:
  - Provisioning of 24-hour security service, 7 days a week at the IDC Head Office, 19 Fredman Drive, Sandown, Sandton;
  - Taking over responsibilities of authorized officers in terms of the Control of Access to Public Premises and Vehicles Act, 1985 (Act 53 of 1985);
  - Responsible for access control, guarding of premises, patrolling of premises, escorting of VIPs & Providers/Contractors or any other Company or entity in the premises of IDC, protection of personnel, protection of property, protection of IDC assets and IDC staff's personal belongings, protection of visitors and their personal belongings, protection of information and execute other security functions as required by the Security Services Manager at the IDC;
  - Recording of incidents/events in an Occurrence Book (OB) and report such incidents/events to the IDC personnel responsible for security.
  - Bring any security deficiencies or problems or crime risks to the attention of the Security Services Supervisor and or the Security Services Manager within one hour of occurrence and record such shortcomings in the relevant register i.e., Electronic Occurrence Register (EOR).

- Enforcing of the IDC security policy (systems and procedures).
- Conducting of after -hour's inspection to identify security risks such as fire at IDC facilities. The inspection shall include checking at and around these areas: workstations, meeting rooms, kitchens, server rooms, storerooms, etc.
- Monitoring of Close Circuit Television (CCTV) Surveillance System on a 24-hour basis and record CCTV activities on an hourly basis in the EOR.

### 3.2 Meetings

- The Site Manager will be required to have daily meetings with the IDC Security Supervisor to discuss operational matters.
- The Contract Manager, Area Manager, and IDC Security Manager will be required to hold monthly performance management meetings.
- The Contract Manager, Area Manager and IDC Personnel shall hold quarterly meetings to review performance.

### 3.3 Working hours

The appointed Company will adhere to the industry hours and the requirements as stipulated in the Labour Relations Act for a 2 x 12-hour shifts as follows:

- Day shift : 06:00 – 18:00
- Night shift : 18:00 – 06:00

### 3.4 Short posting

For any post that is not covered on a specific day, or a guard being posted 30 minutes later than the normal starting time, the IDC shall be entitled to be credited through a credit note at the end of the particular month.

### 3.5 Posts and Grades for security officers:

#### 3.5.1 Day Shift Posts Weekdays (06:00 – 18:00) (Monday to Friday)

Post	Grade	No. of Guards
Auditorium Entrance	C	1
Auditorium Parking	C	1
IDC1 Reception Access Control	B	1
Canteen Delivery	B	1
CCTV System Operator	A	6
Control Room Customer Service	B	1
Escorting of Company's	C	1
IDC2 Basement Parking	C	1
IDC2 X-Ray Machine	C	1
IDC1 Basement crèche	C	1
IDC1 Basement Parking (levels 0) Patrols	C	1
IDC1 Delivery Door	B	2
Security Front Desk	C	1
Site Manager	A+	1
Visitors Parking	C	1
<b>Total</b>		<b>21</b>

### 3.5.2 Day Shift during Weekdays, Weekends and Public holidays (06:00 – 18:00)

Post	Grade	No. of Guards
IDC1Basement 0 Level X-Ray Machine	C	1
IDC1Basement -1 Level X-Ray Machine	C	1
Canteen Entrance X-Ray Machine	C	1
Escort Company's working after hours	C	1
Fredman Drive Gate	C	3
Grayston Drive Gate	C	2
IDC2 Gate	C	1
IDC2 Reception	B	1
IDC1 Reception Access Control	B	2
Shift Leader	A	1
<b>Total</b>		<b>14</b>

### 3.5.3 Night Shift during Weekdays, Weekends and Public holidays (18:00 – 06:00)

Post	Grade	No. of Guards
IDC1Basement 0 Level X-Ray Machine	C	1
IDC1Basement -1 Level X-Ray Machine	C	1
Canteen Entrance X-Ray Machine	C	1
Escort Company's working after hours	C	1
Fredman Drive Gate	C	2
Grayston Drive Gate	C	2
IDC2 Gate	C	1
IDC2 Reception	B	1
IDC1 Reception Access Control	B	1
IDC1 Reception X-ray Machine	B	1
Shift Leader	A	1
<b>Total</b>		<b>13</b>

### 3.6 Summary of the number of Security Officers required for the IDC:

Day Shift Weekdays (Monday to Friday) (06:00 – 18:00)	No. of Guards
Grade A+	1
Grade A	6
Grade B	5
Grade C	9
<b>Total</b>	<b>21</b>
Day Shift during, Weekends and Public holidays (06:00 – 18:00)	No. of Guards
Grade A	1
Grade B	3
Grade C	10
<b>Total</b>	<b>14</b>



<b>Night Shift during Weekdays, Weekends and Public holidays (18:00 - 06:00)</b>	<b>No. of Guards</b>
Grade A	1
Grade B	3
Grade C	9
<b>Total</b>	<b>13</b>
<b>Grand Total</b>	<b>48</b>

**Note: The number of security officers indicated above is the reflection of IDC's current requirements. IDC reserves the right to increase or decrease the number of security officers as and when security requirements change.**

### **3.7 Back Up Armed Response**

Security officers on site must be unarmed but armed guards should be made available should the need arise. Company to render services at the IDC must have a back-up armed response unit to be used on an ad hoc basis.

- The Company's Armed Response Unit must be able to respond to any emergency at IDC Head Office within one hour of being activated.
- The Company will be required to provide a minimum of 20-Armed Response guards and 05 vehicles within one hour of request. The Company must be able to provide the exact number of Armed Response personnel or more as requested by the IDC at the time of the emergency. The number will be determined by the particular emergency.

### **3.8 Security Equipment**

<b>Type</b>	<b>Quantity</b>
Handheld metal detectors	8
Two-way radios (with earpieces for confidentiality and noise reduction for no disturbance to staff)	48
Battery operated/Rechargeable torches	10
Batons	16
Handcuffs	10
Reflector vests	25

**Note: All the above equipment must be kept on site (IDC) for the duration of the contract and fully operational at all times. The equipment must be quoted for in the bid proposal. If not quoted, the IDC shall not allow fee/cost adjustment after the award.**

### **3.9 Uniform**

All security officers on site must be dressed in the bidder's corporate uniform suitable for all seasons as follows:

- **Winter uniform:** Security officers to be issued with warm clothing e.g., long coats, jerseys, gloves, scarfs etc. to enable them to function comfortably.
- **Summer uniform:** matching trousers and jacket/ blazer, long sleeve shirts, tie, black shoes, socks, and pull-over jersey
- **Name tags:** each security officer must be issued with a name tag as part of the uniform.
- **Pocket books:** each security officer must be issued with a pocketbook for the recording of all activities while on duty.

**Note:** Uniform must be changed at least twice a year as the season changes or as and when it is required. In terms of PSIRA pricing structure, uniform pricing must be included in the price for each security officer.

### 3.10 Training

The Company is responsible for the training of security officers for the duration of the contract. The training will entail and is not limited to refresher courses, CCTV Operations, Fire Marshall & evacuation procedures, First Aid, Event Management, Crowd Management, Communications, Customer Service and Capability to conduct investigations.

Each Shift on duty will be required to have 1x Chief Fire Marshal; 10 x trained Fire Marshalls and 10 x trained First Aiders.

**NOTES:**

- The IDC reserves the right to request proof of training for each security officer as and when required during the duration of the contract.
- Detailed duties/tasks of security officers at each security post will be provided to the successful Company.
- The Company will also be expected, on an ad hoc basis, to perform other security functions as required by the IDC. These functions may be expected to be performed outside IDC head office when a need arise.
- The Company will also be required to transport their staff from IDC to JHB (CBD) with a 30-seater bus that is roadworthy.

## 4. IDC Ad-Hoc Sites – Scope of Work

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The IDC has a need to ensure the safeguarding of IDC assets that are under care and maintenance, countrywide, as and when the need arises. The Company will therefore be responsible to provide ad-hoc guarding services as and when required to the IDC investments/assets across all nine provinces.

The following duties must be performed by the Company at the different IDC Ad-Hoc sites:

- Act as authorized officers in terms of the Control of Access to Public Premises and Vehicles Act, 1985 (Act 53 of 1985).
- Controlling of access, guarding of premises, patrolling, protection of personnel, protection of property/assets and executing other security functions as required by IDC's Security Manager.
- The Company must ensure that a patrol vehicle does regular inspections on security officers at the allocated site(s). Security officers must be inspected by the duty manager/supervisor on a regular basis per shift.

- The Company will be responsible to ensure that Security Registers are maintained and regularly updated, and that Posting Sheets are attached for services rendered.
- The Company will be held accountable for any Loss/Damage that occurs during their appointment.
- Proof of service rendered must accompany the invoices monthly, as well as posting sheets that are signed by the duty manager.
- The Company will conduct a threat and risk assessment upon taking over a site as well as on a quarterly basis and provide a detailed assessment report to the IDC Security Manager.
- All Security Officers on duty must always wear uniform with a company logo.
- Security Officers must always practice professionalism while on duty.
- All sites must always be protected with the required Security Officers, at a Grade C level.
- An Occurrence Book (OB) must form part of each site and must be handed to the IDC Security Manager when full, for record-keeping.

#### 4.1 Reporting of Incidents

- The Company is required to report to the IDC Security Supervisor or Security Manager within one hour of the occurrence of any incident at the site and provide a preliminary incident/investigation report before the end of the shift.
- A final incident/investigations report must be provided to the IDC Security Supervisor or Security Manager within 24 hours following the preliminary report.

#### 4.2 Working hours

The Company will adhere to the industry hours and the requirements as stipulated in the Labour Relations Act for a 2 x 12-hour shift as follows:

- Day shift - Weekdays, weekends & holidays: 06:00 – 18:00
- Night shift – Weekdays, weekends & holidays: 18:00 – 06:00

#### 4.3 Short posting

For any post that is not covered on a specific day, or a guard being posted 30 minutes later than the normal starting time, the IDC shall be entitled to be credited through a credit note at the end of the particular month.

#### 4.4 Posts and Grades for security officers:

##### Day (06:00 – 18:00) & Night (18:00 – 06:00) Shift Posts (Monday to Sunday)

Post	Grade	No. of Guards
Ad-hoc sites	C	As and when required

IDC currently has the following Ad-Hoc Sites which the appointed Company will have to immediately take over. These Ad-Hoc Sites may change as and when needed:

#### 4.4.1 Day Shift Posts Weekdays (06:00 – 18:00) (Monday to Friday)

AD-Hoc Site Post	Grade	No. of Guards
Gauteng, Sandton	C	1
Mpumalanga, Sabie		1
Gauteng, Krugersdorp		2
Gauteng, Tulisa Park		1
Gauteng, Turffontein		1
KZN, Durban		8
Eastern Cape, Dimbaza		1
Polokwane, Seshego		1
Eastern Cape, Berlin Industrial Park		1
KZN, Pietermaritzburg		2
Northern Cape, Kimberly		1
<b>Total</b>		

#### 4.4.2 Day Shift during Weekends and Public holidays (06:00 – 18:00)

AD-Hoc Site Post	Grade	No. of Guards
Gauteng, Sandton	C	1
Mpumalanga, Sabie		1
Gauteng, Krugersdorp		2
Gauteng, Tulisa Park		1
Gauteng, Turffontein		1
KZN, Durban		8
Eastern Cape, Dimbaza		1
Polokwane, Seshego		1
Eastern Cape, Berlin Industrial Park		1
KZN, Pietermaritzburg		2
Northern Cape, Kimberly		1
<b>Total</b>		

#### 4.4.3 Night Shift during Weekdays, Weekends and Public holidays (18:00 – 06:00)

AD-Hoc Site Address (Post)	Grade	No. of Guards
Gauteng, Sandton	C	2
Mpumalanga, Sabie		2
Gauteng, Krugersdorp		2

AD-Hoc Site Address (Post)	Grade	No. of Guards
Gauteng, Tulisa Park	C	2
Gauteng, Turffontein		1
KZN, Durban		8
Eastern Cape, Dimbaza		1
Polokwane, Seshego		1
Eastern Cape, Berlin Industrial Park		2
KZN, Pietermaritzburg		2
Northern Cape, Kimberly		1
<b>Total</b>		<b>24</b>

#### 4.5 Summary of the number of Security Officers required for the current Ad-Hoc Sites:

Description	Grade	No. of Guards
Day Shift Weekdays (Monday to Friday) (06:00 – 18:00)	C	20
Day Shift during, Weekends and Public holidays (06:00 – 18:00)		20
Night Shift during Weekdays, Weekends and Public holidays (18:00 - 06:00)		24
<b>Grand Total</b>		<b>64</b>

**Note:** The number of security officers indicated above is the reflection of IDC's current requirements at the IDC Ad-Hoc Sites. IDC reserves the right to increase or decrease the number of security officers as and when security requirements change.

#### 4.6 Back-Up Armed Response

Security officers on site must be unarmed but armed guards should be made available should the need arise. Company to render services at the IDC Ad-Hoc sites must have a back-up armed response unit to be used on an ad hoc basis.

- The Company's Armed Response Unit must be able to respond to any emergency at IDC Ad-Hoc Sites within one hour of being activated.
- The Company will be required to provide a minimum of 5-Armed Response guards and 03 vehicles within one hour of request. An additional 02 vehicles may be requested depending on the nature of the emergency. The Company must be able to provide the exact number of Armed Response personnel or more as requested by the IDC at the time of the emergency. The number will be determined by the particular emergency.

#### 4.7 Security Equipment

Type	Quantity
Two-way radios	48
Battery operated/Rechargeable torches	11
Batons	11
Handcuffs	11
Reflector vests	48

**Note: All the above equipment must be always kept on site (IDC Ad-Hoc Sites) for the duration of the contract and fully operational. The equipment must be quoted for in the bid proposal. If not quoted, the IDC shall not allow fee/cost adjustment after the award.**

#### 4.8 Risk Assessments

- The appointed Company will be required to conduct risk assessments on all ad-hoc sites prior to taking over a site and provide a comprehensive report within 24 hours.
- After a site has been taken over and properly secured, the Company will be required to conduct periodic risk assessments on a quarterly basis and provide a report to the IDC Security Manager.

#### 4.9 Uniform

All security officers on site must be dressed in the Company uniform suitable for all seasons as follows:

- **Winter uniform:** security officers to be issued with warm clothing e.g., long coats, jerseys, gloves, scarfs, etc. to enable them to function comfortably.
- **Summer uniform:** Field dress uniform – Matching shirt and trouser, jersey (all with company logo), socks and field boots.
- **Name tags:** security officers must be issued with a name tag as part of the uniform.
- **Pocket books:** each security officer must be issued with a pocketbook for the recording of all daily activities.

**Note:** Uniforms must be changed at least twice a year as the season changes or as and when required. In terms of PSIRA pricing structure, uniform pricing must be included in the cost for each Security Officer.

#### 4.10 Training

The Company is responsible for training security officers for the duration of the contract. The training will entail, and not limited to refresher courses, Fire Marshall & evacuation procedures, First Aid, Crowd Management, Communications, Customer Service and Capability to conduct investigations.

- Each shift at an Ad-Hoc site must consist of either a trained Fire Marshall or a trained First Aider.
- The IDC reserves the right to request proof of training for each Security Officer as and when required during the duration of the contract.

## 5. Contract Management (IDC Head Office and Ad hoc sites)

The Company must attend management meetings as and when required with IDC representatives to assist in the managing of this contract. The company representative must be on a senior management level (e.g., Area Manager/ Regional Manager/ Operational Manager/ Director Operations).

## 6. Project timelines

The appointed service provider(s) will be required to commence with service rendering on the date agreed upon with the IDC for a period of five (5) years subject to annual review of the service provider(s)'s performance.

## 7. Technical evaluation criteria

### 7.1 Mandatory Technical Requirements

**The bidder must indicate its compliance / non-compliance to the requirements and should substantiate its response in the space provided below. If more space is required to justify compliance, please ensure that the substantiation is clearly cross-referenced to the relevant requirement.**

7.1.1 PSIRA (REGISTRATION) AND LETTER OF GOOD STANDING		Comply/Proof Attached	Not Comply /No Proof attached
7.1.1.1	The bidder (company) must be registered with the Private Security Industry Regulatory Authority (PSIRA). <b>The Bidder must submit as part of this proposal a valid copy of the company (bidding entity) PSIRA certificate.</b>		
7.1.1.2	The <b>Directors</b> of the company must be registered with PSIRA: <b>The Bidder must submit a valid copy of the PSIRA certificate for each of the Directors as proof.</b>		
7.1.1.3	The Bidder (Company) must submit a valid copy of a Letter of Good Standing issued by PSIRA not older than 90 days. <b>The Bidder must submit a valid copy of a Letter of Good Standing issued by PSIRA</b>		
<b>Note:</b> The submission of a PSIRA certificate for the Company and Directors must be on the new certificate template or format in line with the industry circular issued by PSIRA on 10 March 2015. Failure to submit PSIRA certificates in-line with the PSIRA certificate standard / template / format for security businesses / bidders, will result in disqualification of the bid response.			
<b>Substantiate / Comments</b>			

<b>7.1.2 LABOUR RELATIONS ACT (COMPLIANCE)</b> The Bidder (Company) must be registered with the following regulatory bodies:		<b>Comply/Proof Attached</b>	<b>Not Comply /No Proof attached</b>
7.1.2.1	<b>Compensation for Occupational Injuries and Disease Act (COIDA)</b> The Bidder must submit a valid copy of a COID certificate to comply with the Compensation for Occupational Injuries and Disease Act, Act 130 of 1993 (COIDA). The successful Bidder will be required to comply with the requirements of Occupational Health and Safety Act, Act 85 of 1993.		
7.1.2.2	<b>Unemployment Insurance Fund (UIF)</b> The Bidder must submit a copy of UIF registration issued by the Department of Labour.		
7.1.2.3	<b>Private Security Sector Provident Fund (PSSPF)</b> The Bidder must submit a valid letter of good standing with PSSPF. If the bidder is exempted by PSSPF, the bidder must provide an exemption letter from the Trustees of the PSSPF and proof of registration with another Fund indicating valid membership.		
<b>Substantiate / Comments</b>			

<b>7.1.3 INDEPENDENT COMMUNICATIONS AUTHORITY OF SOUTH AFRICA (ICASA) CERTIFICATION</b>	<b>Comply/Proof Attached</b>	<b>Not Comply /No Proof attached</b>
<p>The bidder must have a fully operational control room/ operational centre with a base station for effective communication between the control room and the IDC site on a 24-hours basis. The control room must be manned 24-hours by well-trained security administrative officers.</p> <p><b>The Bidder <u>must</u> submit a valid ICASA certificate for the base station (communication system).</b></p> <p><b>Note:</b> The certificate must be in the bidder's name. In case this service is outsourced, the bidder <b><u>must</u></b> attach the certificate in the name of the outsourced company and attach the documentation confirming the JV or Subcontracting arrangement.</p>		
<b>Substantiate / Comment</b>		



7.1.4 CONTRACT MANAGEMENT	Comply	Not Comply
<p>The bidder must attend monthly management meetings with IDC representatives to assist in the management of the contract.</p> <p><b>Note:</b> The company representative must be on a senior management level (e.g., Area Manager/ Regional Manager/ Operational Manager/ Director Operations).</p>		
<b>Substantiate / Comments</b>		

7.1.5 INFORMATION MANAGEMENT	Comply	Not Comply
<p>All information pertaining to this service at the IDC offices and Ad-Hoc Sites shall remain and kept for IDC use only in compliance with the POPI Act and other relevant regulations. The bidder must provide a plan on how to ensure compliance with the POPI Act.</p> <p><b>Note:</b> Furthermore, the bidder will be required to sign a declaration with the IDC.</p>		
<b>Substantiate / Comments</b>		

7.1.6 PROVINCIAL PRESENCE	Comply	Not Comply
<p>The Bidder must be capable to work in all the nine (9) Provinces.</p> <p><b>In instances where the bidder will be outsourcing these services, the bidder <u>must</u> provide details of their partners.</b></p>		
<b>Substantiate / Comments</b>		

7.1.7 KEY REQUIREMENTS TO RENDER SECURITY SERVICES		Comply	Not Comply
7.1.7.1	The bidder must ensure that security officers deployed at IDC have valid PSIRA certificates in-line with the new certificate as per industry circular issued by PSIRA on 10 March 2015.		

7.1.7 KEY REQUIREMENTS TO RENDER SECURITY SERVICES		Comply	Not Comply
7.1.7.2	The bidder must meet all the requirements of the Private Security Industry Regulation Act (PSIRA), Act 56 of 2001 that include compliance to PSIRA remuneration structure and benefits (e.g., Provident fund, annual bonus etc.). All security personnel to be deployed at the IDC must be well trained. The IDC reserve the right to verify the qualifications, salaries of security personnel and check their criminal records status with the relevant authorities. <b>Failure to comply with the above may lead to cancelation of the contract.</b>		
7.1.7.3	The bidder must ensure that security officers deployed at IDC have received training on fire fighting and security related programmes to be conducted regularly. Each training must be in accordance with Safety & Security Sector Education & Training Authority (SASSETA) requirement.		
7.1.7.4	The bidder must ensure that the Security Site Manager, and Shift Leaders are computer literate. <b>The IDC reserves the right to request proof thereof.</b>		
7.1.7.5	The bidder must ensure that criminal record checks will be done on security officers deployed at the IDC and company directors at least twice in a year by the SAPS; proof to be provided and kept on site file. If found to be involved in criminal activities, the security officer will not be allowed to work at the IDC.		
7.1.7.6	The bidder must ensure that a site file with all security officers' documentation is kept at the IDC office for the duration of the contract.		
7.1.7.7	Security Officers should have a good understanding of the English language. Each security officer must be issued with pocketbooks.		
7.1.7.8	Security Officers must practice professionalism when on duty at the IDC and adhere to the IDC Security Policy, Systems and Procedures. Security officers must always treat IDC staff, IDC partners, visitors, and every person on the IDC premises with respect. The IDC representatives will instruct the company to remove ill-disciplined security officers from the IDC premises and will never be allowed to return IDC.		
7.1.7.9	The company and security officers must, during the duration of the contract, always respect the Rules, Laws, Regulations and Constitution of South Africa.		
7.1.7.10	Security officers to work with the CCTV system must have the relevant skills, knowledge, and expertise to monitor and analyse the CCTV Surveillance System. Proof of training may be requested.		

<b>7.1.7 KEY REQUIREMENTS TO RENDER SECURITY SERVICES</b>		<b>Comply</b>	<b>Not Comply</b>
7.1.7.11	All Grade C security officers must be capable to operate and analyse X-RAY scanner machines. Proof of training may be requested.		
7.1.7.12	Security officers must be transported in a clearly marked bus with a company logo when reporting on and off duty at the IDC. This vehicle must be fully serviced as per manufacturer's standard. The IDC shall reserve the right to request proof of maintenance service. No security officer will be transported in any means of transport except the passenger transport vehicle for the duration of the contract.		
7.1.7.13	Security officers must attend a parade at the beginning of each shift.		
7.1.7.14	The bidder must ensure that PSIRA compliance audit on the company shall be conducted at least once in twelve months by PSIRA Inspectors. It is the company's obligation to invite PSIRA for such inspections and submit audit reports to the IDC.		
7.1.7.15	The bidder must ensure that it has taken out sufficient public liability insurance of R 5 000 000 or more to cover any negligence and/or damages whilst they provide the service to the IDC. <b>IDC reserves the right to be provided with proof of such insurance cover after seven (7) days of appointment.</b>		
7.1.7.16	The bidder to render services at IDC must provide a health and safety plan, Disciplinary Code/Policy and company code of conduct and ensure adherence by all security officers		
7.1.7.17	The bidder to render services at IDC must provide a backup communication system to be used during emergency for direct contact with the base station (it could be in the form of cell phones, radios etc.).		
7.1.7.18	The Bidder must ensure effective communication between the company's control room and that of the IDC security control room to ensure smooth operations. Records to this effect must be made in the occurrence books kept at both control rooms. Such records will be checked on a regular basis.		
7.1.7.19	The IDC will conduct security screening on each company director/owners of the bidder. The bidder will be expected to comply with the requirement of the State Security Agency (SSA) for the security screening process. If the bidder has already been screened by the SSA, the bidder must submit the screening certificate/report.		
7.1.7.20	The site manager must always be available to attend security meetings with the SAPS Security Cluster in Sandton (transportation must be provided by the bidder).		

7.1.8 SERVICE LEVEL AGREEMENT	Comply	Not Comply
The bidder will be required to enter into a Service Level Agreement (SLA) with the IDC. Such SLA will also include penalties associated with the Company's failure to provide the required service accordingly.		
<b>Substantiate / Comments</b>		

**7.2 Other Technical Requirements**

The bidder must indicate its compliance / non-compliance to the requirements and should substantiate its response in the space provided below. If more space is required to justify compliance, please ensure that the substantiation is clearly cross-referenced to the relevant requirement.

7.2.1 CORPORATE SECURITY EXPERIENCE AND PROFESSIONAL CONDUCT OF BIDDER	Comply	Partially Comply	Not Comply
<p>The bidder must demonstrate relevant experience in rendering security services at a Corporate Office like the IDC Head Office within the past five (5) years.</p> <p>The bidder must provide two (2) relevant contactable references for organisations where the bidder has rendered similar security services. One (1) of the references must be for corporate/ government offices.</p> <p>Please refer to <b>Table (a) of Annexure 5</b> of this document for the format in which the required information must be provided.</p> <p><b><u>Important Note:</u></b> The IDC reserves the right to consider professional conduct and experiences it had with any bidder which rendered similar services to the IDC in the past 6 years as part of this requirement over and above the references put forward by the bidder in its response to this requirement.</p>			
<b>Substantiate / Comments</b>			

7.2.2 BIDDER'S GUARD MANAGEMENT	Comply	Partially Comply	Not Comply
<p>The bidder must ensure that management of guards is done in a manner that complies with PSIRA standards and within good governance practice relating to timeous payment of guard salaries aligned with their own HR policies.</p> <p>Bidders must indicate payment date of staff salaries and must share relevant HR policies regulating guard services.</p>			
<p><b>Substantiate / Comments</b></p>			

7.2.3 PROPOSED RESPONSE/ REACTION PLAN IN CASE OF EMERGENCIES	Comply	Partially Comply	Not Comply
<p>The bidder must provide a proposed plan on how to effectively respond in case of emergencies e.g., response in case of unrest situations or picketing.</p>			
<p><b>Substantiate / Comments</b></p>			

7.2.4 DEPLOYMENT PLAN (SITE TAKE OVER)	Comply	Partially Comply	Not Comply
<p>The bidder must provide a site take-over plan. The plan must include, but not limited to, the following:</p> <ul style="list-style-type: none"> <li>• Code of conduct that include disciplinary hearing policy</li> <li>• Recruitment strategy</li> <li>• Readiness (logistics, tools, uniform, etc.)</li> <li>• Site orientation</li> <li>• Time frame required to take over a site</li> </ul>			
<p><b>Substantiate / Comments</b></p>			

## 7.2.5 SITE INSPECTION

IDC will be conducting a site inspection at the shortlisted bidder's head office, security control room and one reference site (corporate offices). The site inspection will include amongst others the following:

No.	Site Inspection
<b>Site visit to bidder's Head Office</b>	
1.	Management of company: <ul style="list-style-type: none"> <li>• Register of staff</li> <li>• Basic representation of the company and office walkthrough.</li> <li>• Existence of employees with the company</li> </ul>
2	Other operational facilities: <ul style="list-style-type: none"> <li>• Uniform stored</li> <li>• Armed response</li> <li>• Fleet of cars to transport guards to sites etc.</li> </ul>
<b>Bidder's control room</b>	
3	Control Room: <ul style="list-style-type: none"> <li>• Identification of Security officers on Site</li> <li>• Base station</li> <li>• Security on site in the room</li> <li>• Incidence register</li> <li>• Occurrence book with records for both client and control room</li> <li>• 24 hours shift register</li> </ul>
4	Control room Communication: <ul style="list-style-type: none"> <li>• Test Communication between control room and that of the client.</li> <li>• Backup communication e.g., cell phone and radios</li> </ul>
<b>Site Check at a reference site</b>	
5	Security Officers: <ul style="list-style-type: none"> <li>• Staff at hand are they in uniform e.g., Corporate Uniform</li> <li>• Identification of Security officers on Site</li> </ul>
6	Security Equipment: <ul style="list-style-type: none"> <li>• Radios</li> <li>• Batons</li> <li>• Handcuffs etc.</li> </ul>
7	Security documents: <ul style="list-style-type: none"> <li>• Register for visitors</li> <li>• Site file</li> <li>• Incident report/ register</li> </ul>
8	Control Room: <ul style="list-style-type: none"> <li>• Base station</li> <li>• Communication test from the control room to the bidder site</li> </ul>

No.	Site Inspection
<b>Reference checks/ testimony by client</b>	
9	Skills of the resources used to render security services to you
10	Quality of service
11	Professionalism of the service provider rendering the service and Guard Management
12	Response Time
13	Incident Reporting
14	How likely will you employ the company in future should you require similar services?

## **SECTION 3: PRICE PROPOSAL**



## SECTION 3: Cost Proposal

1 **NOTE: All prices must be VAT exclusive and must be quoted in South African Rand (ZAR).**

2 Are the rates quoted firm for the full period of the contract?

YES

NO

**Important:** If not firm for the full period, provide details of the basis on which price adjustments shall be applied e.g. CPI etc.

3 All additional costs associated the bidder's offer must be clearly specified and included in the Total Bid Price.

4

Is the proposed bid price linked to the exchange rate?	Yes	No
<i>If yes, the bidder must indicate CLEARLY which portion of the bid price is linked to the exchange rate:</i>		

5

Payments will be linked to specified deliverables after such deliverables have been approved by the IDC. Payments will be made within 30 days from date of invoice.	Comply	Not Comply

6

The IDC reserves the right to consider the guidelines on consultancy rates as set out in the <b>National Treasury Instruction 01 of 2016/2017: Cost Containment Measures</b> which took effect from 01 January 2014, where relevant.	Comply	Not Comply
The bidder must indicate if their proposed rates are in line with the provisions of the referenced National Treasury Instruction: Cost Containment Measures.		
Substantiate / Comments		

### 7 COSTING MODEL

Prices must be in line with latest PSIRA pricing structure of 2 March 2022.

***NB!*** Please note that the quoted prices must be in line with the current PSIRA pricing structure and may be adjusted again in April 2023 according to the latest approval by sectoral determination 6.

#### 7.1 Table A: Labour (IDC Head Office)

Security Grade	Qty.	Monthly Service Fee per security guard (VAT Excl.)	Total Monthly Service Fee (VAT Excl.)	Total Annual Fee (VAT Excl.)
<b>Day Shift Weekdays (Monday to Friday) (06:00 – 18:00)</b>				
Grade A+	1			
Grade A	6			
Grade B	5			
Grade C	9			
<b>Day Shift during, Weekdays, Weekends and Public holidays (06:00 – 18:00)</b>				
Grade A	1			
Grade B	3			
Grade C	10			

Security Grade	Qty.	Monthly Service Fee per security guard (VAT Excl.)	Total Monthly Service Fee (VAT Excl.)	Total Annual Fee (VAT Excl.)
<b>Night Shift during Weekdays, Weekends and Public holidays (18:00 - 06:00)</b>				
Grade A	1			
Grade B	3			
Grade C	9			
<b>Total Service Fees: Year 1</b>				
<b>Total Service Fees: Year 2</b>				
<b>Total Service Fees: Year 3</b>				
<b>Total Service Fees: Year 4</b>				
<b>Total Service Fees: Year 5</b>				
<b>Sub-Total (A) (VAT Excl.)</b>				
<b>Escalation percentage</b>				

**Note:** The Security fee must be inclusive of all costs associated with rendering the service i.e., officers' salary (incl. public holiday rates etc.), relievers, Provident Fund, UIF, training, transport, uniform, shift allowance and all relevant guidelines as provided by PSIRA etc.

### 7.2 Table B: Armed response for IDC Head Office

Armed Response	Qty.	Unit price per security guard (VAT Excl.)	Total fee (VAT Excl.)
Response/crowd control members ( <b>Rate per Hour</b> )	20		
<b>Crowd control equipment:</b>			
Riot Shield	20		
Baton	20		
Helmet with Visor	20		
Body Protector	20		
Face Protection Shield	20		
Vehicle (Light duty Vehicle (LDV) bakkie)	5		
<b>Total Rental Fees: Year 1</b>			
<b>Total Rental Fees: Year 2</b>			
<b>Total Rental Fees: Year 3</b>			
<b>Total Rental Fees: Year 4</b>			
<b>Total Rental Fees: Year 5</b>			
<b>Sub-Total (B) (VAT Excl.)</b>			
<b>Escalation percentage</b>			

**Note:** Armed response is not a monthly fee but will ONLY be charged on an as and when needed basis.

### 7.3 Table C: Security Tools and Transport for IDC Head Office

Type	Qty.	Rental Fee per item (VAT Excl.)	Total Monthly fee (VAT Excl.)
Staff bus (30-seater) (transportation of guards from the site to JHB CBD)	1		
Handheld metal detectors	8		
Two-way radios with earpieces for confidentiality and noise reduction for no disturbance to staff.	48		
Battery operated/Rechargeable torches	10		
Batons	16		
Handcuffs	10		
Reflector vests	25		

<b>Total Rental Fees: Year 1</b>	
<b>Total Rental Fees: Year 2</b>	
<b>Total Rental Fees: Year 3</b>	
<b>Total Rental Fees: Year 4</b>	
<b>Total Rental Fees: Year 5</b>	
<b>Sub-Total (C) (VAT Excl.)</b>	
<b>Escalation percentage</b>	

**7.4 Table D: Labour (Current IDC Ad-Hoc Sites)**

Security Grade	Qty.	Monthly Service Fee per security guard (VAT Excl.)	Total Monthly Service Fee (VAT Excl.)	Total Annual Fee (VAT Excl.)
<b>Day Shift Weekdays (Monday to Friday) (06:00 – 18:00)</b>				
Grade C	20			
<b>Day Shift during, Weekends and Public holidays (06:00 – 18:00)</b>				
Grade C	20			
<b>Night Shift during Weekdays, Weekends and Public holidays (18:00 - 06:00)</b>				
Grade C	24			
<b>Total Service Fees: Year 1</b>				
<b>Total Service Fees: Year 2</b>				
<b>Total Service Fees: Year 3</b>				
<b>Total Service Fees: Year 4</b>				
<b>Total Service Fees: Year 5</b>				
<b>Sub-Total (D) (VAT Excl.)</b>				
<b>Escalation percentage</b>				

Note: The Security fee must be inclusive of all costs associated with rendering the service i.e., officers' salary (incl. public holiday rates etc.), relievers, Provident Fund, UIF, training, transport, uniform, shift allowance and all relevant guidelines as provided by PSIRA etc.

**7.5 Table E: Armed response for IDC Ad-hoc Sites**

Description	Qty.	Unit price per security guard (VAT Excl.)	Total fee (VAT Excl.)
Response/crowd control members <b>(Rate per Hour)</b>	5		
<b>Crowd control equipment:</b>			
Riot Shield	5		
Baton	5		
Helmet with Visor	5		
Body Protector	5		
Face Protection Shield	5		
Vehicle (Light duty Vehicle (LDV) bakkie)	3		
<b>Total Rental Fees: Year 1</b>			
<b>Total Rental Fees: Year 2</b>			
<b>Total Rental Fees: Year 3</b>			
<b>Total Rental Fees: Year 4</b>			
<b>Total Rental Fees: Year 5</b>			
<b>Sub-Total (E) (VAT Excl.)</b>			
<b>Escalation percentage</b>			

Note: Armed response is not a monthly fee but will ONLY be charge on an as and when needed basis.

**7.6 Table F: Security Tools for current IDC Ad-Hoc Sites**

Type	Qty.	Rental Fee per item (VAT Excl.)	Total Monthly fee (VAT Excl.)
Two-way radios	48		
Battery operated/Rechargeable torches	11		
Batons	11		
Handcuffs	11		
Reflector vests	48		
<b>Total Rental Fees: Year 1</b>			
<b>Total Rental Fees: Year 2</b>			
<b>Total Rental Fees: Year 3</b>			
<b>Total Rental Fees: Year 4</b>			
<b>Total Rental Fees: Year 5</b>			
<b>Sub-Total (F) (VAT Excl.)</b>			
<b>Escalation percentage</b>			

**Note: All ad-hoc sites will be guarded by Grade C security guards and the requirement per site will be determined by a comprehensive risk assessment per site.**

#### 7.7 Table E (Total bid Price)

<b>Sub-Total (A) – Labour IDC Head Office (VAT Excl.)</b>	
<b>Sub-Total (B) - Armed response for IDC Head Office (VAT Excl.)</b>	
<b>Sub-Total (C) – Security Tools for IDC Head Office (VAT Excl.)</b>	
<b>Sub-Total (D) – Labour Current IDC Ad-Hoc Sites(VAT Excl.)</b>	
<b>Sub-Total (E) – Armed response for IDC Ad-hoc sites (VAT Excl.)</b>	
<b>Sub-Total (F) – Security Tools for IDC Ad-hoc sites (VAT Excl.)</b>	
<b>TOTAL BID PRICE (VAT EXCL.)</b>	

**Note: Pricing must be as per bargaining council increase and CPI for other non-legislative items**

**Price Declaration Form**

Dear Sir,

Having read through and examined the Request for Proposal (RFP) Document, RFP no. **T31/07/22**, the General Conditions, and all other Annexures to the RFP Document, we offer for the provision of Physical Security (Guarding) Services to the IDC Head Office and IDC Ad-Hoc Sites as specified in this RFP document at the following amount.

**R..... (Excluding VAT)**

**In words**

**R..... (Excluding VAT)**

We confirm that this price covers all activities associated with the service, as called for in the RFP document. We confirm that IDC will incur no additional costs whatsoever, other than in respect of VAT, over and above this amount in connection with the provision of this service.

We undertake to hold this offer open for acceptance for a period of 120 days from the date of submission of offers. We further undertake that upon final acceptance of our offer, we will commence with the provision of the required service when required to do so by the IDC.

We understand that you are not bound to accept the lowest or any offer, and that we must bear all costs which we have incurred in connection with preparing and submitting this bid.

We hereby undertake for the period during which this bid remains open for acceptance, not to divulge to any persons, other than the persons to whom the bid is submitted, any information relating to the submission of this bid or the details therein except where such is necessary for the submission of this bid.

**SIGNED**

**DATE**

\_\_\_\_\_

(Print name of signatory)

Designation

\_\_\_\_\_  
\_\_\_\_\_

**FOR AND ON BEHALF OF:** COMPANY NAME

Tel No

Fax No

Cell No

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## **SECTION 4: ANNEXURES**

## Annexure 1: Acceptance of Bid Conditions and Bidder's Details

---

Request for Proposal No: \_\_\_\_\_

Name of Bidder: \_\_\_\_\_

Authorised signatory: \_\_\_\_\_

Name of Authorised Signatory \_\_\_\_\_

Position of Authorised Signatory \_\_\_\_\_

By signing above the bidder hereby accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on him/her under this RFP.

**[Note to the Bidder: The Bidder must complete all relevant information set out below.]**

### CENTRAL SUPPLIER DATABASE (CSD) INFORMATION

<b>Bidders are required to be registered on the Central Supplier Database (CSD) of National Treasury. Failure to submit the requested information may lead to disqualification. Bidders are therefore required to submit as part of this proposal both their CSD supplier number and CSD unique registration reference numbers below:</b>	
<b>Supplier Number</b>	
<b>Unique registration reference number</b>	

### BIDDING STRUCTURE

<b>Indicate the type of Bidding Structure by marking with an 'X':</b>	
<b>Individual Bidder</b>	
<b>Joint Venture/ Consortium</b>	
<b>Prime Contractor with Sub Contractors</b>	
<b>Other</b>	

### REQUIRED INFORMATION

<b>If Individual Bidder:</b>	
Name of Company	
Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cellphone Number	
Fax Number	

<b>If Individual Bidder:</b>	
Email address	
Postal Address	
Physical Address	

<b>If Joint Venture or Consortium, indicate the following for each partner:</b>	
<b>Partner 1</b>	
Name of Company	
Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cellphone Number	
Fax Number	
Email address	
Postal Address	
Physical Address	
Scope of work and the value as a % of the total value of the contract	
<b>Partner 2</b>	
Name of Company	
Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cellphone Number	
Fax Number	
Email address	
Postal Address	
Physical Address	
Scope of work and the value as a % of the total value of the contract	



<b>If bidder is a Prime Contractor using Sub-contractors, indicate the following:</b>	
<b>Prime Contractor</b>	
Name of Company	
Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cellphone Number	
Fax Number	
Email address	
Postal Address	
Physical Address	
<b>Sub contractors</b>	
Name of Company	
Company Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cellphone Number	
Fax Number	
Email address	
Postal Address	
Physical Address	
Subcontracted work as a % of the total value of the contract	

## Annexure 2: Tax Compliance Requirements

1. TAX COMPLIANCE REQUIREMENTS		
1.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.		
1.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS.		
1.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDER TO USE THIS PROVISION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.SARS.GOV.ZA.		
1.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS TOGETHER WITH THE BID.		
1.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE PROOF OF TCS / PIN / CSD NUMBER.		
1.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.		
2. QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS		
2.1	IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?	<input type="checkbox"/> YES <input type="checkbox"/> NO
2.2	DOES THE BIDDER HAVE A BRANCH IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO
2.3	DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO
2.4	DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO
<p><b>IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TO OBTAIN A TAX COMPLIANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 1.3 ABOVE.</b></p>		
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:	

## Annexure 3: Bidder's Disclosure

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### 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

### 2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest <sup>1</sup> in the enterprise,

employed by the state?

**YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

---

<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....  
.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....  
.....

**3 DECLARATION**

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

3.1 I have read and I understand the contents of this disclosure;

3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;

3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>2</sup> will not be construed as collusive bidding.

3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition

\_\_\_\_\_

<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....

Signature

.....

Date

.....

Position

.....

Name of bidder

## Annexure 4: Shareholders and Directors Information

---

[Note to the bidder: the bidder must complete the information set out below. If the bidder requires more space than is provided below it must prepare a document in substantially the same format setting out all the information referred to below and return it with Returnable Schedule 2.]

### 4.1 Shareholders/ Members

Name of the shareholder	ID Number	Race	Gender	% Shares

**Note:** The bidder must also attach the detailed Company/ Group Structure where relevant.

### 4.2 Black Shareholders/ Members as per the B-BBEE Certificate

Name of the shareholder	ID Number	Race	Gender	% Shares
<b>Total Black Shareholding % as per the current and valid B-BBEE Certificate</b>				

**4.3 Directors**

Name of the shareholder	ID Number	Race	Gender

I, THE UNDERSIGNED (NAME).....

CERTIFY THAT THE INFORMATION FURNISHED ABOVE IS CORRECT.

.....  
Signature

.....  
Date

.....  
Position

.....  
Name of bidder





## **Annexure 6: BEE Commitment Plan**

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The IDC encourages existing vendors and prospective bidders to support the objectives of B-BBEE and as far as possible strive to improve their B-BBEE contribution status. For bid evaluation purposes, bidders are allocated points in terms of a preference point system based on the B-BBEE Contribution Level status that is in accordance with a valid B-BBEE certificate.

Bidders are therefore required to submit a B-BBEE improvement plan in view of the new B-BBEE Codes of Good Practice. Bidders must indicate the extent to which their ownership, management control, employment equity, preferential procurement and enterprise development will be maintained or improved over the contract period in the event that they are successful in this bid process.

## **Annexure 7: Disclosure Statement**

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### **Disclosure Statement**

**In terms of the tender condition 8.6, which allows the IDC to conduct background checks on bidders and its shareholders and directors, the IDC hereby requires bidders to provide the following additional information:**

- 7.1 The IDC considers the integrity of its appointed service providers to be of critical importance. The IDC reserves the right to disqualify from further consideration, any bidder whose integrity, based on past conduct (during the 5 years immediately preceding the bid submission date), it considers questionable.
- 7.2 To this end, the IDC requires each bidder to include in its bid, a disclosure statement which details the following (with sufficient information and supporting documentation for the IDC to make its own assessment as to the materiality or seriousness of allegations regarding the bidder's integrity or conduct):
  - 7.2.1 any criminal charges made against the bidder or any of its directors, shareholders or management officials regarding their professional conduct;
  - 7.2.2 any civil proceedings initiated against the bidder or any of its directors, shareholders or management officials regarding their professional conduct; and
  - 7.2.3 any other enquiry or similar proceedings initiated or threatened against the bidder or any of its directors, shareholders or management officials regarding their professional conduct.
- 7.3 Where the bidder is a consortium, the disclosure statement referred to in paragraph 7.2 above must be made separately in respect of each consortium partner
- 7.4 In the event that the bidder's circumstances change, after submission of its bid, in regard to any matter referred to in paragraph 7.2 above or in regard to any matter referred to in its disclosure statement, the bidder must submit a written notification to IDC indicating the nature and extent of such changed circumstances.
- 7.5 The IDC reserves the right to seek such additional information from any bidder, in respect of the disclosure statement referred to in paragraph 7.2 above, as it may, in its sole discretion, determine, whether such information has been requested under this RFP or otherwise, and may require the bidder to make oral presentations for clarification purposes or to present supplementary information, in respect of the disclosure statement if so required by the IDC.
- 7.6 Based on its own assessment of the contents of the bidder's disclosure statement and any publicly available information which is relevant to the contents of such disclosure statement, the IDC will decide whether the bidder's conduct or any allegations relating thereto pose a risk, reputational or otherwise, to the IDC; and if it reaches an adverse conclusion the IDC will in its sole discretion have the right to disqualify a bidder from further participation in the tender process. Disqualification on this ground may be done at any stage in the bid evaluation process prior to contract award.

## Annexure 8: Local Content Declaration (If Relevant)

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This Standard Bidding Document (SBD) must form part of all bids invited. It contains general information and serves as a declaration form for local content (local production and local content are used interchangeably).

Before completing this declaration, bidders must study the General Conditions, Definitions, Directives applicable in respect of Local Content as prescribed in the Preferential Procurement Regulations, 2017, the South African Bureau of Standards (SABS) approved technical specification number SATS 1286:2011 (Edition 1) and the Guidance on the Calculation of Local Content together with the Local Content Declaration Templates [Annex C (Local Content Declaration: Summary Schedule), D (Imported Content Declaration: Supporting Schedule to Annex C) and E (Local Content Declaration: Supporting Schedule to Annex C)].

### 1. General Conditions

- 1.1. Preferential Procurement Regulations, 2017 (Regulation 8) make provision for the promotion of local production and content.
- 1.2. Regulation 8(2) prescribes that in the case of designated sectors, organs of state must advertise such tenders with the specific bidding condition that only locally produced or manufactured goods, with a stipulated minimum threshold for local production and content will be considered.
- 1.3. Where necessary, for tenders referred to in paragraph 1.2 above, a two-stage bidding process may be followed, where the first stage involves a minimum threshold for local production and content and the second stage price and B-BBEE.
- 1.4. A person awarded a contract in relation to a designated sector, may not sub-contract in such a manner that the local production and content of the overall value of the contract is reduced to below the stipulated minimum threshold.
- 1.5. The local content (LC) expressed as a percentage of the bid price must be calculated in accordance with the SABS approved technical specification number SATS 1286: 2011 as follows:

$$LC = [1 - x / y] * 100$$

Where

x is the imported content in Rand

y is the bid price in Rand excluding value added tax (VAT)

Prices referred to in the determination of x must be converted to Rand (ZAR) by using the exchange rate published by South African Reserve Bank (SARB) on the date of advertisement of the bid as indicated in paragraph 3.1 below.

**The SABS approved technical specification number SATS 1286:2011 is accessible on <http://www.thedtic.gov.za/sectors-and-services-2/industrial-development/industrial-procurement/> at no cost.**

1.6. A bid may be disqualified if this Declaration Certificate and the Annex C (Local Content Declaration: Summary Schedule) are not submitted as part of the bid documentation;

**2. The stipulated minimum threshold(s) for local production and content (refer to Annex A of SATS 1286:2011) for this bid is/are as follows:**

The minimum threshold for local content as published on the **dtic** website and as issued by National Treasury as instruction notes, should be considered, and will become applicable to this requirement, **where relevant**. The **dtic's** latest list of designated sectors can be accessed on: <http://www.thedtic.gov.za/sectors-and-services-2/industrial-development/industrial-procurement/> and the National Treasury latest instruction notes can be accessed on <http://ocpo.treasury.gov.za/Pages/default.aspx>. In the event of any conflict between **dtic** and National Treasury on specified local content minimum thresholds, the IDC reserves the right to apply the most relevant during the adjudication of this RFP. The inclusion of minimum local content thresholds is therefore included to this RFP by reference to the relevant websites listed herein, for products listed (where applicable) if not specified herein.

<u>Description of services, works or goods</u>	<u>Stipulated minimum threshold</u>
_____	_____ %

3. Does any portion of the goods or services offered have any imported content?

*(Tick applicable box)*

YES		NO	
-----	--	----	--

3.1 If yes, the rate(s) of exchange to be used in this bid to calculate the local content as prescribed in paragraph 1.5 of the general conditions must be the rate(s) published by SARB for the specific currency on the date of advertisement of the bid.

The relevant rates of exchange information is accessible on [www.resbank.co.za](http://www.resbank.co.za)

Indicate the rate(s) of exchange against the appropriate currency in the table below (refer to Annex A of SATS 1286:2011):

Currency	Rates of exchange
US Dollar	
Pound Sterling	
Euro	
Yen	
Other	

NB: Bidders must submit proof of the SARB rate (s) of exchange used.

- Where, after the award of a bid, challenges are experienced in meeting the stipulated minimum threshold for local content the dti must be informed accordingly in order for the dti to verify and in consultation with the AO/AA provide directives in this regard.

**LOCAL CONTENT DECLARATION**

**(REFER TO ANNEX B OF SATS 1286:2011)**

**LOCAL CONTENT DECLARATION BY CHIEF FINANCIAL OFFICER OR OTHER LEGALLY RESPONSIBLE PERSON NOMINATED IN WRITING BY THE CHIEF EXECUTIVE OR SENIOR MEMBER/PERSON WITH MANAGEMENT RESPONSIBILITY (CLOSE CORPORATION, PARTNERSHIP OR INDIVIDUAL)**

**IN RESPECT OF BID NO. ....**

**ISSUED BY: IDC**

**NB**

- The obligation to complete, duly sign and submit this declaration cannot be transferred to an external authorized representative, auditor or any other third party acting on behalf of the bidder.
- Guidance on the Calculation of Local Content together with Local Content Declaration Templates (Annex C, D and E) is accessible on [http://www.thedti.gov.za/industrial\\_development/ip.jsp](http://www.thedti.gov.za/industrial_development/ip.jsp). Bidders should first complete Declaration D. After completing Declaration D, bidders should complete Declaration E and then consolidate the information on Declaration C. **Declaration C should be submitted with the bid documentation at the closing date and time of the bid in order to substantiate the declaration made in paragraph (c) below.** Declarations D and E should be kept by the bidders for verification purposes for a period of at least 5 years. The successful bidder is required to continuously update Declarations C, D and E with the actual values for the duration of the contract.

I, the undersigned, ..... (full names),  
do hereby declare, in my capacity as .....  
of .....(name of bidder  
entity), the following:

- (a) The facts contained herein are within my own personal knowledge.
- (b) I have satisfied myself that:
  - (i) the goods/services/works to be delivered in terms of the above-specified bid comply with the minimum local content requirements as specified in the bid, and as measured in terms of SATS 1286:2011; and
- (c) The local content percentage (%) indicated below has been calculated using the formula given in clause 3 of SATS 1286:2011, the rates of exchange indicated in paragraph 3.1 above and the information contained in Declaration D and E which has been consolidated in Declaration C:

Bid price, excluding VAT (y)	R
Imported content (x), as calculated in terms of SATS 1286:2011	R
Stipulated minimum threshold for local content (paragraph 3 above)	
Local content %, as calculated in terms of SATS 1286:2011	

**If the bid is for more than one product, the local content percentages for each product contained in Declaration C shall be used instead of the table above.**

**The local content percentages for each product have been calculated using the formula given in clause 3 of SATS 1286:2011, the rates of exchange indicated in paragraph 3.1 above and the information contained in Declaration D and E.**

- (d) I accept that the Procurement Authority / Institution has the right to request that the local content be verified in terms of the requirements of SATS 1286:2011.
- (e) I understand that the awarding of the bid is dependent on the accuracy of the information furnished in this application. I also understand that the submission of incorrect data, or data that are not verifiable as described in SATS 1286:2011, may result in the Procurement Authority / Institution imposing any or all of the remedies as provided for in Regulation 14 of the Preferential Procurement Regulations, 2017 promulgated under the Preferential Policy Framework Act (PPPFA), 2000 (Act No. 5 of 2000).

**SIGNATURE:** \_\_\_\_\_

**WITNESS No. 1** \_\_\_\_\_

**DATE:** \_\_\_\_\_

**WITNESS No. 2** \_\_\_\_\_

**DATE:** \_\_\_\_\_

## Annexure 9: Privacy & Protection of Personal Information Act 4 of 2013 Requirements

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Request for Proposal No:	
Name of Bidder:	
Authorised signatory:	

Protecting personal information is important to the Industrial Development Corporation (IDC). To do so, IDC follows general principles in accordance with applicable privacy laws and the Protection of Personal Information Act 4 of 2013 (POPIA).

IDC's role as a responsible party, is amongst others to process personal information for the intended purpose for which it was obtained and in line with legal agreements with its respective/ prospective clients, third parties, suppliers, and operators.

Who is an Operator? A person or body/ entity which processes personal information for the IDC in terms of a contract or mandate.

Who is a Supplier? a natural or juristic person that provides a product or renders a service to the IDC. A supplier could also be considered as an operator, an independent responsible party or (together with IDC) a joint responsible party.

If the supplier or business partner provides IDC with its related persons' personal information, the supplier or business partner warrants that the related persons are aware of and have consented to the sharing and processing of their personal information with/by IDC. IDC will process the personal information of related persons as stated under a contractual agreement or as required by any related legislation.

Examples of the personal information of the supplier or business partner where relevant may include (but are not limited to): financial information, including bank statements provided to the IDC; · invoices issued by the supplier or business partner; the contract/ legal agreement between the IDC and the supplier or business partner; other identifying information, which includes company registration numbers, VAT numbers, tax numbers and contact details; marital status and matrimonial property regime (e.g. married in community of property); nationality; age; language; date of birth; education; financial history; identifying numbers (e.g. an account number, identity numbers or passport numbers); email address; physical address (e.g. residential address, work address or physical location); information about the location (e.g. geolocation or GPS location); telephone numbers; online and other unique identifiers; social media profile/s; biometric information (like fingerprints, facial recognition signature; race; gender; sex; criminal history.

Example of Special personal information is personal information about the following: · criminal behaviour, or any proceedings in respect of any offence allegedly committed by a data subject or the disposal of such proceedings; religious and philosophical beliefs; trade union membership; political beliefs; health, including physical or mental health, disability and medical history; or biometric information (e.g., to verify identity).

**RESPONSIBILITIES OF SUPPLIERS AND BUSINESS PARTNERS WHO ARE OPERATORS UNDER POPIA**

Where a supplier or business partner, in terms of a contract or mandate, processes personal information for the IDC and is considered an operator of the IDC, the supplier or the business partner will be required to adhere to the obligations set out in the IDC data privacy or POPIA policy. This policy sets out the rules of engagement in relation to how personal information is processed by suppliers and business partners on behalf of the IDC as well as the minimum legal requirements that IDC requires the suppliers and business partners to adhere to, including compliance with POPIA as summarised in the below table.

Item	GUIDING CONDITIONS FOR PROCESSING PERSONAL INFORMATION	Yes	No
9.1	<p><b>Accountability</b></p> <p>The respective clients, third parties, suppliers and operators and its members will ensure that the provisions of POPIA, the guiding principles outlined in the policy and all the measures that give effect to such provisions are complied with at the time of the determination of the purpose and means of the processing and during the processing itself. In the event that an employee of the IDC or any person acting on behalf of the corporation who through their intentional or negligent actions and/or omissions fail to comply with the principles and responsibilities outlined, proper corrective measures will be applied.</p>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
9.2	<p><b>Processing Limitation</b></p> <p>The respective clients, third parties, suppliers and operators and its members will ensure that information is only processed for the justifiable reason and processing is compatible with the purpose of the collection.</p>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
9.3	<p><b>Purpose Specification</b></p> <p>All respective clients, third parties, suppliers and operators and its members will process personal information only for specific, explicitly defined, and legitimate reasons. The respective clients, third parties, suppliers and operators will inform IDC of reasons prior to collecting or recording their PI.</p>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
9.4	<p><b>Further Processing Limitation</b></p> <p>Personal information will not be processed for a secondary purpose unless that processing is compatible with the original purpose. Thus, where the respective clients, third parties, suppliers and operators seek to process personal information it holds for a purpose for which it was originally collected, and where this secondary purpose is not compatible with the original purpose, respective clients, third parties, suppliers and operators will first obtain additional consent from the IDC.</p>	Yes <input type="checkbox"/>	No <input type="checkbox"/>



Item	GUIDING CONDITIONS FOR PROCESSING PERSONAL INFORMATION	Yes	No
9.5	<b>Information Quality</b> The respective clients, third parties, suppliers and operators will take reasonable steps to ensure that all personal information collected is complete, accurate and not misleading. Where PI is collected or received from third parties, the respective clients, third parties, suppliers and operators will take reasonable steps to confirm that the information is correct by verifying the accuracy of the information directly with the data subject or by way of independent sources.	Yes <input type="checkbox"/>	No <input type="checkbox"/>
9.6	<b>Open Communication</b> Reasonable steps will be taken by the respective clients, third parties, suppliers, and operators to ensure that the IDC is notified of the purpose for which the information is being collected, used, and processed.	Yes <input type="checkbox"/>	No <input type="checkbox"/>
9.7	<b>Security Safeguards</b> It is a requirement of POPIA for responsible parties, business partners and operators to adequately protect personal information. IDC will need to review suppliers or business partner security controls and processes to ensure that personal Information is compliant with the conditions of the lawful processing of personal information as set out in the POPIA. This would be a continuous monitoring and review that will be conducted by the IDC at its discretion.	Yes <input type="checkbox"/>	No <input type="checkbox"/>
9.8	<b>Data Subject Participation</b> A data subject whose PI has been collected, stored, and processed by the respective clients, third parties, suppliers and operators must have communication channels to attend to may request for the correction or deletion of such information.	Yes <input type="checkbox"/>	No <input type="checkbox"/>

I, \_\_\_\_\_ (print name) hereby certify that the information, facts and representations are correct and that I am duly authorized to sign on behalf of the company.

Name of Company/ Entity: \_\_\_\_\_

Company/ Entity Registration Number: \_\_\_\_\_

Company/ Entity VAT Registration Number: \_\_\_\_\_

\_\_\_\_\_  
Signature (Company/ Entity Representative)

\_\_\_\_\_  
Date

## Annexure 10: Financial Due Diligence Questionnaire

1. How many clients does the bidder currently service for similar security services as called for under this tender?
2. Provide a list of your clients in the below table:

Item No.	Name of Client	Contract Start date	Contract Expiry	Contract Value (Excl. 15% VAT)	Payment Date	No. of Guards deployed at the Client
1						
2						
3						

Please add extra page if more space is needed.

2.1 Which dates are you usually paid by your clients listed above? (Populate dates on the table above)

3. Have any of your clients above ever defaulted on payments due to you for the services rendered?

**If yes**, complete the table below by indicating how often and provide reasons for this occurring?

No.	Name of client	No. of defaults	Reason/s for defaulting
1			
2			
3			

Please add extra page if more space is needed.

4. Should any of the above client's default on payments due to you, (i.e., by a month or even longer) will your business still have the capacity to cover its operating expenses? What financial provision / buffer do you have to mitigate against this possible risk?
5. Does your business have resumption/fall back plans or contingencies in place?
6. Does your business have banking facilities i.e., overdrafts or credit facility available?
7. If the above is **YES**, please provide confirmation on available financial facilities which you can access in the event of any shortfalls due to non-payment by any of your major clients?
8. Does your business have a business account, or do you use a personal account?
9. Which day of the month do you pay your employees (security guards)?
10. Have you ever defaulted in paying your employees on-time and/or have you ever paid your employees (security guards) outside the 7 days' grace period in terms of Section 32(3) of the Basic Conditions of Employment Act? What were the reasons
  - 10.1 If yes, indicate reasons for late payment
  - 10.2 Indicate steps taken to avoid this from recurring.
11. If you happen to default paying your employees (security guards) on-time, how will you manage this process to avoid service disruptions to your clients?
12. The timeous payment of security guards at the IDC site is of importance to the IDC as this may raise reputational and security risks to the IDC if guards are not paid on-time. The IDC is therefore committed to timeously pay all its appointed contractors. In view of this, how will you ensure that guards posted at the IDC site will be paid timeously should you be the successful bidder?

## Annexure 11: FICA Requirements

Please note: all documentation submitted needs to be original or originally certified and no certified copies of copies are accepted.

**BIDDERS COMPANY NAME** \_\_\_\_\_

**Please Tick Relevant Type of Entity and Complete the Relevant Section for your Entity.**

- Legal Persons (Other than a Company, CC Or Foreign Company) e.g., Municipalities, Agencies, Cooperatives.....
- Listed Company (SA and Foreign) .....
- Natural Person (Sole Traders) .....
- Partnerships.....
- Trusts.....
- Unlisted Companies (SA and Foreign) .....
- Close Corporation.....

**LEGAL PERSONS (OTHER THAN A COMPANY, CC OR FOREIGN COMPANY) e.g., Agencies, Cooperatives**

Documents necessary to verify identity of a Legal Person	<input type="checkbox"/> Constitution documents of the legal person
	<input type="checkbox"/> Council Resolution

**LISTED COMPANY (SA AND FOREIGN)**

Document necessary to verify identity of listed company, Registered name, registration number and address from which company operates	<input type="checkbox"/> Confirmation of listing e.g., Website documents obtained from a website link/Bloomberg printout
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**NATURAL PERSON (SOLE TRADERS)**

Documents necessary to verify identity of South African or Foreign Individual	<input type="checkbox"/> Copy of South African barcoded identity document <b>OR</b>
	<input type="checkbox"/> Copy of a valid passport

**PARTNERSHIPS**

Documents necessary to verify identity of the Partnership	<input type="checkbox"/> Document by which partnership is founded (partnership agreement)
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**TRUSTS**

Documents necessary to verify the Identity of a Trust	<input type="checkbox"/> Copy of trust deed or other founding document by which trust is created
	<input type="checkbox"/> Letters of authority (as issued by the Master of the High Court)
	<input type="checkbox"/> Personal details of each Trustee, each Beneficiary, the Founder and the person authorised to act on behalf of the Trust

**UNLISTED COMPANIES (SA AND FOREIGN)**

<p>Documents necessary to verify the Identity of a SA unlisted company</p>	<p><input type="checkbox"/> Copy of CM1/ CoR15.1/CoR 15.1/CoR14.1/CoR 14.3 (certificate of incorporation/registration certificate)</p> <p><input type="checkbox"/> Copy of CM9/CoR 15.2 (certificate of name change) (if applicable)</p> <p><input type="checkbox"/> Copy of CM22/CoR 21/CoR39 (certificate of registered address) <b>and/OR</b></p> <p><input type="checkbox"/> Copy of CM29/ CoR39 (list of directors) (if not listed on the CM22); <b>OR</b></p> <p><input type="checkbox"/> CIPC (certificate of confirmation) printouts of the CM documents</p>
<p>Identity of foreign unlisted company</p>	<p><input type="checkbox"/> Official documentation issued by foreign country</p>
<p>Identity of all shareholders holding 25% or more of the voting rights</p>	<p><input type="checkbox"/> Complete Annexure A (herewith) for each shareholder holding more than 25% and above and <b>include supporting documentation</b></p>
<p>Identity of all shareholders holding less than 25% voting rights</p>	<p><input type="checkbox"/> Complete annexure A for each shareholder with less than 25% shareholding. <b>No supporting documentation required.</b></p>

**CLOSE CORPORATION**

<p>Documents necessary to verify identity of Close Corporation</p>	<p><input type="checkbox"/> Copy of CK1/CoR15.1A/CoR 15.1B (certificate of registration) <b>OR</b></p> <p><input type="checkbox"/> Copy of CK2 and/or CK2A/ CoR 9.4 (relevant if any changes were made to the CK1) <b>OR</b></p> <p><input type="checkbox"/> CIPC (certificate of confirmation) printout of the above CK documents</p>
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**Compulsory Documents**

Physical address of entity	<input type="checkbox"/> Copy of utility bill/rates and taxes (not more than 3 months old) <b>OR</b> <input type="checkbox"/> Copy of lease or rental agreement reflecting start and end date of lease <b>OR</b> <input type="checkbox"/> Affidavit confirming proof of address <b>OR</b> <input type="checkbox"/> Copy of Telkom account or any other account (not more than 3 months old) <b>OR</b> <input type="checkbox"/> Copy of signed letterhead
Physical address of the entity representative	<input type="checkbox"/> Copy of utility bill/rates and taxes (not more than 3 months old) <b>OR</b> <input type="checkbox"/> Copy of lease or rental agreement reflecting start and end date of lease <b>OR</b> <input type="checkbox"/> Affidavit confirming proof of address <b>OR</b> <input type="checkbox"/> Copy of Telkom account or any other account (not more than 3 months old) <b>OR</b> <input type="checkbox"/> Copy of signed letterhead
Proof of Authority to act on behalf of the entity	<input type="checkbox"/> Attach a board resolution appointing the authorised person <b>OR</b> <input type="checkbox"/> Affidavit confirming appointment of the authorised person <b>OR</b> <input type="checkbox"/> Power of Attorney, Magistrate Court order authorising the 3 <sup>rd</sup> party to conduct business on behalf of another person (for Legal Person)
Identity of the entity representative	<input type="checkbox"/> Complete annexure A and include supporting documents
Income Tax document	<input type="checkbox"/> Documents issued by the South African Revenue Service not older than 12 months
VAT document	<input type="checkbox"/> Documents issued by the South African Revenue Service not older than 12 months

**FICA Supporting documentation required**

<p>To Verify details of:</p> <p>Authorised representatives and Members/ Shareholders</p>	<p>To verify identity:</p> <p><b>If South African:</b></p> <p><input type="checkbox"/> copy of SA barcoded ID or</p> <p><input type="checkbox"/> copy of SA passport</p> <p><input type="checkbox"/> copy of utility bill</p> <p><b>If foreign:</b></p> <p><input type="checkbox"/> copy of passport</p> <p><input type="checkbox"/> copy of utility bill</p>
<p>Entities</p>	<p><input type="checkbox"/> copy of relevant registration documents</p> <p><b>NB: INCLUDE GROUP STRUCTURE</b></p>

I, THE UNDERSIGNED (NAME).....

CERTIFY THAT THE INFORMATION FURNISHED ABOVE IS CORRECT.

.....  
Signature

.....  
Date

.....  
Position

.....  
Name of bidder