

T17/07/20

Tender description: Request for Proposal to provide advisory services to the IDC in execution of its Long-Term Plan considering change in the operating environment

Question and Answers Version 1

No.	Question	Type	Answer
1	Could you provide further information in respect of the internal work already started with respect to the different stakeholders in developing the opportunities.	Technical	<p>(1) The IDC is in touch with National Government on various Infrastructure Projects.</p> <p>(2) Investors who are particular in the sectoral appetite for funding.</p> <p>(3) National and provincial planning departments for pipeline.</p> <p>(4) IDC is involved in the National Sectoral Masterplans Development Processes.</p> <p>(5) IDC is part of the DFI forum for collaborative efforts on National Industrial Capacity Building.</p> <p>(6) IDC is involved in the National Think Tank looking at post-Covid recovery for South Africa.</p>
2	Could you provide a bit more clarity on who the stakeholders are internal versus external etc.	Technical	<p>EXCO and Staff are internal whereas, IDC Board, Shareholder Representative, National Treasury, DTIC, Investors / Funders are external. There are other stakeholders like clients and lobby groups which will be handled by the internal team.</p>
3	What stakeholders (or type of stakeholders) are you considering for the stakeholder management plan, particularly in reference to "IDC's 5 major stakeholders"?	Technical	<p>IDC Board, dtiC, National Treasury, Shareholder Representative, Investors/Funders. There are other stakeholders like clients and lobby groups which will be handled by the internal team.</p>
4	With respect to the RFP for T17/07/20 - Request for proposal to provide advisory services to the IDC in execution of its long-term plan considering change in the operating environment, we note that the closing date is 13 August 2020. We would kindly wish to request an extension for the submission of this bid, even an extra week would be highly appreciated - we need more time to put together the bid.	Technical	<p>This request is required on an urgent basis therefore the IDC is not in a position to extend the closing date.</p>
5	Do we need to submit annexure 10 on local content	Admin	<p>No, Annexure 10 on Local Content will only be submitted if relevant, and in this instance it is not relevant.</p>
6	Should Annexure 7 (our experience & team) go into Schedule 2 or 3 for the submission? It is currently listed in both schedules in the RFP.	Admin	<p>Annexure 7 should be submitted as part of Schedule 3.</p>
7	Given the virtual format of this submission, can we electronically sign all relevant pages?	Admin	<p>Yes, bidders are permitted to electronically sign all relevant pages.</p>