

Tender Number: T06/02/20

Tender description: Request for Proposals for the appointment of service provider/s for the provision of auditing services on both the Competitiveness Improvement Programme (CIP) and Production Incentive programme (PIP)

Question and Answers Version 1

No.	Question	Type	Answer
1	<p>kindly provide clarity regarding "Mandatory Requirements" 5.1.1 IRBA REGISTRATION:</p> <p>I would like to get clarity as to why this requirement was set as a mandatory requirement and kindly request the consideration of the removal of this requirement as mandatory.</p> <p>In 2019 we were appointed for the following : RFQ 19/03/54 , where we executed similar activities for 3 CIP grant beneficiaries in KZN. We mainly made use of industrial engineers and business analysts specialising in manufacturing industries to execute the core activities of assessing the success and impact of the various funding, and also used asset specialist to conduct verifications.</p> <p>If this requirement remains are we then able to JV with a partner company which meets these requirements which we don't have as a company ?</p>	Technical	<p>The IDC's Mandatory requirement is as specified in the tender which includes IRBA registration as the IDC's tender requirement covers both CIP (which requires IRBA registered auditors) and also PIP (which requires relevant technical skills). This mandatory requirement CANNOT be removed.</p> <p>Yes, bidder may partner through JVs or any other means i.e. subcontracting, consortium etc. for purposes of meeting the IDC's tender requirements however it is important for bidders to adhere to the tender requirement as per clause 2 [Response Format (returnable schedules)] applicable to all parties of the JV, consortium etc.</p>
2	<p>I just want to find out when the closing date is for the following proposal as there seems to be a mistake. T06/02/20 REQUEST FOR PROPOSALS FOR THE APPOINTMENT OF SERVICE PROVIDER/S FOR THE PROVISION OF AUDITING SERVICES ON BOTH THE COMPETITIVENESS IMPROVEMENT PROGRAMME (CIP) AND PRODUCTION INCENTIVE PROGRAMME (PIP).</p>	Commercial	<p>Please note that this tender closes on THURSDAY, 5 March 2020 @ 12h00 noon. Reference to Tuesday on the tender document is an error.</p>
3	<p>With reference to the Request for Proposal for the Appointment of Service Providers for the Provision of Auditing Services on Both the Competitiveness Improvement Programme (CIP) and Production Incentive Programme (PIP) as per bid documentation T06/02/20:</p> <p>a) As per the terms of the bid documentation clarity is being sought on the following key information in order to determine the viability of the fee: The specifications stipulate that for CIP review a maximum of 24 hours per Cluster is permitted for undertaking the audit/review while a maximum of 10 hours for report writing and any client engagement hours is permitted. One of the areas of the scope of work requires determining whether the objectives of each of the clusters were achieved. This requires a study and understanding of the contractual obligations which forms the basis of determining the exact testing requirements. It would appear that no time has been allocated for planning the field work requirements.</p> <p>b) Confirmation is sought that such time was taken into consideration in capping the maximum hours. Furthermore, was such calculations made based on a similar exercise physically undertaken internally or externally.</p> <p>c) The specifications only states that the majority of the Clusters are found mainly in the Gauteng, Cape Town and Kwa-Zulu Natal areas. The requirements are that a maximum of 8 Clusters will be subject to audit for the financial year while a maximum of 60 PIP reviews for the year. The flight costs for Cape Town versus Durban is vastly different thus one cannot accurately predict the disbursement costs but can only make cost assumptions. If the cost assumptions are incorrect against what you will actually require how will this impact the bid.</p> <p>d) No time has been allocated for developing and agreeing on the SLA which becomes the key performance management mechanism to measure and monitor the service delivery and performance of the service provider. Can these costs be shown separately in the proposal as the costing model does not allow for any other costs except time and disbursements?</p> <p>e) Confirmation is sought that the opinion that is required to be given does not constitute an audit opinion but rather a professional judgement opinion that is not aligned to any specific auditing standard (external, internal or any professional body).</p>	Commercial and Technical	<p>Responses to your questions are:</p> <p>a) The 34 hours (in total) is an all inclusive timeline per CIP audit cluster. If you require to do additional work i.e., planning of fieldwork as referred to in your question, then this should be included the 34 hours provided. Similarly on the PIP the hours are limited to 26 hrs per individual company.</p> <p>b) This number is capped as explained in (a) above and these hours are informed based on IDC's experience of similar work done in the past.</p> <p>c) As for travel cost, bidders are not required to provide quotations for this. However, bidders are required to indicate "comply / not comply" with IDC's travel policy, as all travel will be accommodated and paid for by the IDC through its own in-house travel office and policies. Refer to cost model as per the IDC tender document.</p> <p>d) The development of SLA's is not to be costed as engagement with approved panelists will be managed in terms of performance and deliverables at the time when work is allocated which will be mutually agreed to by the parties at the appointed time.</p> <p>e) The opinion provided must be an audit opinion.</p>

<p>5. Mandatory Technical Evaluation Criteria</p> <p>5.2.3 QUALIFICATIONS AND SKILLS OF KEY PERSONNEL/</p> <p>You have indicated that your requirement membership with RICS, ASA, ECSA, SACPVP etc. Question- are Chartered Accountants registered with SAICA and Registered Auditors registered with IRBA not a relevant for this project?</p> <p>5.2.1 BIDDER'S EXPERIENCE</p> <p>4</p> <p>You have indicated that you require specific reference to auditing of manufacturing concern within the clothing, textile, footwear and leather industries.</p> <p>Question- will external audit experience for the agricultural industry and other external audit work be acceptable if a firm has less than 3 specific reference to auditing of manufacturing concern within the clothing, textile, footwear and leather industries.</p> <p>We were keen to bid since we have assisted IDC with similar service before, but the requirements listed above seem to be steep.</p>	<p>Technical</p>	<p>It is mandatory for the bidding entity to be IRBA registered which without the registration thereof, bidders will be disqualified, however under the Other Technical requirements i.e. Qualifications and Skills of key personnel and Bidder's experience, this section will be evaluated and scored according to the bidder's experience and skills.</p> <p>The IDC's tender requirements are as per the published tender and amendments thereto cannot be considered at this stage of the tender process. we encourage all bidders to participate in this tender and to submit all relevant experience in-line with the IDC issued tender requirements.</p>
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