

Response format for Econo-Heat Energy Efficient

Appliances (Pty) Ltd (“Econo-Heat”).

Interested parties shall submit their responses in accordance with the response format specified below (each schedule must be clearly marked):

1.1 Cover page

The cover page must clearly indicate the interested party(ies) name and country of incorporation.

1.2 Schedule 1

The following information must be included under **Schedule 1**:

- Executive summary (clearly indicating the interested party(ies) group structure, a brief summary of why the party(ies) is best placed to be a partner of AF.
- General details including company name, registration number, physical and postal address, contact person(s) and contact number(s).
- Details of management of the interested party(ies), including a resume.
- An organogram or group structure providing a detailed breakdown of the composition of the economic and beneficial ownership of the business including the BBBEE status of all parties referred to.
- Detailed information on the shareholders/beneficiaries of the business (including names and detail of shareholders who own more than 10% of the share capital directly or indirectly).

1.3 Schedule 2

The following information must be included under **Schedule 2**:

- If applicable, valid tax clearance certificate(s).
- Copies of company registration documents listing all members (in case of a CC) or recently certified copies of all share certificates (in case of a company).
- If applicable, BEE certificate verified by SANAS accredited verification agency.
- Latest annual financial statements.
- Identify any issues relating to your business and its stakeholders which may present, or may be perceived to present, **reputational issues and/or a conflict of interest** with AF / IDC or its stakeholders and if any exist, how that conflict will be managed.

1.4 Other

The IDC reserves the right to partner with a purely empowerment company or on condition that a joint venture with an empowerment company is formed. The IDC reserves the right to negotiate with one or more interested parties at any time and to enter into agreement/s relating to AF without prior notice to any other interested party responding to the Expression of Interest (“EOI”) and without liability to any such interested parties. The IDC also reserves the right, without advance notice, to change the procedure for responding to the EIO or to terminate the process or

any negotiations related thereto at any time prior to the entry into of any related binding agreements.